



P.O. Box 232 Gonzales, Texas 78629 (830) 672-2018 Fax: (830) 672-7373

Tuesday, September 17, 2024

Dear Valued Customers,

We are excited to announce that Schmidt & Sons, Inc. will be merging with On-Site Fuels, Inc. This merger marks a significant milestone as we join forces to enhance and expand the quality service and dependable deliveries of petroleum products you have relied on for over 68 years.

This merger will bring together the best of both companies, combining our expertise in technology, process, and logistics management to offer an even higher level of service. Keith Schmidt and Henry Schmidt will oversee the administration and operation of this transition, ensuring seamless integration and continued excellence in service.

We are also pleased to welcome Cesar Cadena, Pedro Perez, Trey Budd, and the rest of the On-Site Fuels team, who will play a key role in managing and growing our newly unified company.

Thank you for your continued confidence and support over the years. We look forward to serving you with enhanced capabilities and dedication for many more years to come.

We appreciate your continued business and the opportunity to be your fuel & lubricants distributor.

Sincerely,

Henry Schmidt Retired Director Keith Schmidt Retired Director Cesar Cadena President and CEO